

TECHNICAL NEWS

Rise To The Challenge



Many of our customers are machine builders for the food, beverage, and medical industries. At the beginning of COVID-19, the Department of Homeland Security quickly realized and implemented procedures on the essential critical infrastructure workforce, allowing operations to keep going. These procedures, in turn, affected IIS with expectations of business as per usual for continued operations. Supporting our customers worldwide allowed their machines to continue production lines with critical high-quality OEM spare parts, along with field service assistance and technical calls for quick response to assist with our motion control technology.



In these trying times with a pandemic, strong B2B relationships help us get through it. IIS has been an essential business during this period, with half our company working at home and one-half taking care of procurement, manufacturing, and shipping. Good customer relationships are our priority, and we have been able to



maintain them, and this is what we have realized.

In building a relationship structure for a business-to-business connection, one must realize a common goal to benefit both parties. The goal is an outcome for both parties to strive to bring success. Before the relationship can start, all departments in both organizations have needs that both sides must recognize. Strong capabilities on both sides are needed.

IIS customers buy products and services backed by forty years of experience in engineering, design, manufacturing, and testing in the automation control industry. IIS works with the customer to understand the goal of their plan to recommend the parts for a system guaranteed to perform as expected. The relationship continues with

strong support installing hardware and commissioning software for the system's operation. All system startups require a concrete effort to complete the project, and IIS's support team is ready if needed. IIS hardware and software products are designed and manufactured at IIS headquarters, along with help from companies in the local community, taking advantage of their manufacturing expertise. System integration is also one of our strengths we use to incorporate various products from around the globe, offering the best combinations to accomplish our customer's goals.

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Call us today at (585) 924-9181 to discuss how we can help with your application needs

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INDUSTRIAL INDEXING SYSTEMS, INC

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Team IIS



Our objective is to bring state-of-the-art servo system products to practical use on the factory floor. Whether it is a complete turnkey system or servo components, IIS' commitment to quality products and personalized support is unsurpassed. Our business philosophy is pretty simple. We take responsibility for everything we sell. By doing that we make a long-term commitment to our customer's success.

Headquarters in Victor NY



To accommodate the steady growth we've enjoyed over the years, our facility has been expanded several times to its present 17,000 square foot capacity. This location houses all critical departments - Sales, Marketing, Applications Engineering, R&D, Production, Warehouse, Panel Shop, Quality Control and Customer Support. Having everything under one roof speeds communications and provides better service to our customers.

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Arizona	Kansas	North Dakota
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DC	Minnesota	Puerto Rico
Guam	Missouri	South Dakota
Hawaii	Montana	Virgin Islands
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If you would like to discuss the opportunity of becoming a Sales Representative for our organization, drive brand awareness, and develop business relationships with new and existing clients, please contact Mike Hupf, Sales Manager at (585)924-9181



Ready to elevate the efficiency, consistency, and repeatability in your operations? Call us today at (585)924-9181 to discuss your application needs