# TECHNICAL NEWS

**Industrial Indexing Systems, Inc** 



# design

SPECIAL SUPPLEMENT

# DON'T STOP THE PRESSES!

## Servos streamline newspaper-insert process

he latest technology news in your morning newspaper may not be on the front page. Instead, it may lie in the components that separate and insert the promotional and other fliers between the pages of the paper.

Servo systems are augmenting the hoppers, stackers, feeders, and gatherers used in the inserting operation, making the process faster, more flexible, and less prone to maintenance problems.

"When it comes to the inserting process, newspaper-printing plants are like any packaging plant," says Dave Hall of Prim Hall Enterprises (www.primhall.com), a Plattsburgh, NY systems integrator that designs finishing and press-delivery machinery. Working with Rochester, NY-based Industrial Indexing Systems (www.iis-servo.com), the company has designed servo systems for several newspapers, among them, *The Washington Post*, which handles 400,000 inserts per week.

The previous mechanical inserting process allowed for no change in the sequence of inserts. Nor would it permit additions or elimination of inserts, and it restricted the size of the inserts.

# "WHEN IT COMES TO THE INSERTING PROCESS, NEWSPAPER-PRINTING PLANTS ARE LIKE ANY PACKAGING PLANT" -Dave Hall of Prim Hall Enterprises

Hall and his team designed a new system based on a 40 oz-inch ac servo with a resolver from Industrial Indexing. Among other things, says Hall, the new system allows custom inserts for separate sections of the circulation area, and increases the speed of the process.

In the previous mechanical system, a cam-driven

sucker bar would pull an insert corner down about a half inch from the stack, and then a separator disk would separate the insert from the pile and deliver it to one of four sets of grippers on a rotary drum. The drum-with the insert now wrapped around it-would rotate 180°, and the gripper would release the insert, letting it fall into a moving raceway,

which transported it to a bundler. Eventually, the bundle was combined with the newspaper.

The servo system increases the speed of the disk, cutting the time for the disk to sweep past the insert and drive it down to the grip position. Hall says the inserting speed triples.

Additionally, the system stops the rotation of the disk when inserts are not needed, avoiding damage to adjacent inserts. The previous system required a shutdown of the entire system in those cases.

To keep all inserts a safe distance apart, the servo system allows for onthe-fly adjustment of the hopper-separator disk-drum system. Hall says

that enables greater productivity when the inserts are gathered into piles at the end of the raceway. It also eliminates the line shaft and belt that run conventional systems, reducing maintenance costs.

The servo system also allows the separator disk to rotate in reverse, allowing use of multiple-fold inserts.

Appeared in **Design News** 

www.designnews.com

A-23-DSTP-2

 $Copyright @ \ Reed \ Business \ Information, a \ division \ of \ Reed \ Elsevier, Inc. \ All \ rights \ reserved$ 

## INDUSTRIAL INDEXING SYSTEMS, INC

626 Fishers Run, Victor, NY. 14564 ~ (585) 924-9181 info@iis-servo.com ~ www.iis-servo.com



#### Team IIS



Our objective is to bring state-of-the-art servo system products to practical use on the factory floor. Whether it is a complete turnkey system or servo components, IIS' commitment to quality products and personalized support is unsurpassed. Our business philosophy is pretty simple. We take responsibility for everything we sell. By doing that we make a long-term commitment to our customer's success.

### **Headquarters in Victor NY**



To accommodate the steady growth we've enjoyed over the years, our facility has been expanded several times to its present 17,000 square foot capacity. This location houses all critical departments - Sales, Marketing, Applications Engineering, R&D, Production, Warehouse, Panel Shop, Quality Control and Customer Support. Having everything under one roof speeds communications and provides better service to our customers.

#### **Sales Representatives**

#### Applied Motion Solutions, Inc.

Area: CT, ME, MA, NH, VT, RI George Fede (860)930-8066 Email: georgefede@amsmotion.com

Dawn MacKerron (617)489-4709 Email: dawnmackerron@amsmotion.com

#### **■** Brundage Associates, Inc

*Area:* NJ, Downstate NY, Eastern PA, DE, MD Bruce Kramer (610)393-9497

Email: BruceKramer@Brundage-Inc.com

Thomas Miceli (973)521-0552 *Email:* TomMiceli@Brundage-Inc.com

#### ■ New Age Industrial Sales

Area: CO, UT, WY

Edward Rhoden (970)573-6398

Email: e.rhoden@newageindustrialsales.com

#### Jake Rudisill Associates

Area: NC, SC, TN, GA, FL, VA, AL, MS Lantz Critel (704)910-9227 Email: Lantz.critel@JakeRudisill.com

Sam Thomas (704)907-2179 Email: sam.thomas@jakerudisill.com

Douglas Thackery (770)794-8111 *Email:* doug.thackery@JakeRudisill.com

#### ■ Satek Engineered Components, Inc

Area: WI, IL, IN

Michael Gabel (312)813-0104 *Email:* mike@satekec.com

#### ■ Motors, Drives & Gears + Controls

Area: TX, OK, AR, LA, NM

Ray W. Zimbal Jr (817)307-1274 / (713)835-9753

Email: Sales@MDGControls.com

#### Culpepper Solutions Group

Area: Western PA, OH, WV, KY Larry Culpepper (804)312-5985 Email: larry@culpeppersolutions.com

Ryne Culpepper (804)312-5985 Email: ryne@culpeppersolutions.com

#### Axiom GB Ltd

Area: United Kingdom, Europe Matthew Nickson 011 44 1827 61212 Email: Matthew.Nickson@AxiomGB.com

## ■ IIS Headquarters, Victor, NY US States, Canada and Mexico

Alaska Arizona California DC Guam Hawaii

Idaho

Iowa Kansas Michigan Minnesota Missouri Montana Nebraska Nevada North Dakota Oregon Puerto Rico South Dakota Virgin Islands Washington

If you would like to discuss the opportunity of becoming a Sales Representative for our organization, drive brand awareness, and develop business relationships with new and existing clients, please contact Mike Hupf, Sales Manager at (585)924-9181







Ready to elevate the efficiency, consistency, and repeatability in your operations? Call us today at (585)924-9181 to discuss your application needs