# MARKETING OVERVIEW



2025

## **AIMG**



# Review of B2B Digital Marketing Brand Awareness Plan

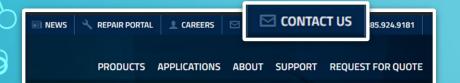
- ~ Web Site
- ~ Content Development
- ~ SEO
- ~ SharpSpring Platform
- ~ Call Tracking
- ~ IIS InMotion Newsletter

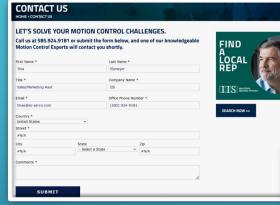
AIMG drives growth forward for industrial companies and associations through lead generation and business development.

They have over 25 years of experience in web applications and integrated marketing



## AIMG/REPRESENTATIVE DIRECTORY





Example of a Social Media Posting for each rep





Minnesota, Montana, Nebraska, North Dakota, New Hampshire, New Jersey, New

York, Nevada, Ohio, Oregon, Pennsylvania,

Puerto Rico, Rhode Island, South Dakota, West Virginia, U.S. Virgin Islands, Vermont,

Additional Areas: Canada

CONTACT REPRESENTATIVE



Our Representative Directory displays each rep company with their logo and 'About' text.



Please fill out the form below.

# IIS SOCIAL MEDIA













# **AVAILABLE IIS MATERIALS**



#### **VISITORS**

For our latest and greatest literature please refer to our website:

- Product Brochures
- White Papers
- System Upgrade & Retrofit Packages

From here the visitor can download in a PDF format and we can track the life cycle of their inquiry via the SharpSpring/Constant Contact database.

If needed, we do have a small supply of printed material in-house



REPS/IN-HOUSE - IIS Press Kit - <a href="https://www.iis-servo.com/press/">https://www.iis-servo.com/press/</a>

You will find images and a variety of materials that you are free to use.

Designed for in-house/reps use ONLY

Please contact Tina Ebmeyer, Sales/Marketing Assistant directly at: <a href="mailto:tinae@iis-servo.com">tinae@iis-servo.com</a> if you need additional help, information or materials.

### WEBSITE GUIDELINES ON HOW TO REPRESENT IIS

- Various sales/marketing materials are available to download directly from our <u>IIS Press Kit</u> for you to use
- We will co-ordinate with your website developer to streamline a set-up
- The option of linking to your Representative page is also available

#### **IIS URL Link:**

For more information on IIS visit: https://www.iis-servo.com







Basic Listing Idea:

Choose a logo, here are samples:

Location: Press Kit and go to 'Digital Artwork-Logo Images'

### WEBSITE GUIDELINES ON HOW TO REPRESENT IIS

#### **IIS Description:**

Location: Press Kit and go to 'Product/Services Fact Sheets'

Industrial Indexing Systems Designs, Manufactures, and Specializes in Servo Motion Control. Our systems are designed to suit any application based on customer needs. IIS's servo motors, drives, and motion controllers provide automation system solutions and are used in the most demanding applications requiring high performance, high-quality positioning accuracy, high reliability, and energy efficiency.

Industrial Indexing Systems is proud to be a members of:

- ~ Open DeviceNet Vendor Association (ODVA)
- ~ SERCOS North America (SErial Realtime COmmunications System)
- ~ CC-Link Partner Association
- ~ EtherCat Technology Group
- ~ A3 Association for Advancing Automation
- ~ MANA (Manufacturers & Agents)

Industrial Indexing Systems is also the exclusive North American Distributor for TOEI Electric Co., LTD. Velconic, Shibaura Machine Co., LTD. TOSHIBA MACHINE CO., LTD. X SERIES SERVOS.

## IIS IN-MOTION NEWS REPORT

Our bi-annual news report is a communication tool that has been created for our Representatives.

You will find the latest marketing/sales news, website updates, product information, and more.



Latest Issue:

February 2025

## NEED HELP?...REACH OUT

Please contact Tina Ebmeyer, Sales/Marketing Assistant if you need additional help, information or materials directly at: <a href="mailto:tinae@iis-servo.com">tinae@iis-servo.com</a> or call: (585)924-9181



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